

Tender Opportunities

CONSTRUCTION, TRANSPORT & ENVIRONMENT OPPORTUNITIES

Engineering and Technical Consultancy (renewal)

Tender live date: PIN Published July, **Tender TBC Start date:** TBC

Framework Overview: This renewal framework will provide professional consultancy services for roads and structures, transportation and traffic, environmental engineering, land surveying, drainage and flooding, geoenvironmental and geotechnical, coastal and maritime, master planning, project and commercial management.

During the recent tender process for the second-generation Engineering and Technical Consultancy Framework, issues were raised about the content of the documents and clarity of the process. After careful consideration it was decided not to continue with the process on the basis that improvements can be made to the tender documents and further clarity can be given regarding the procedures to be followed. A new tender exercise will be issued under a new Contract Notice. The decision not to continue with the tender process was taken in accordance with Regulations 85(7) and 85(8) of the Public Contracts (Scotland) Regulations 2015. A new Prior Information Notice has now been published in relation to this opportunity and work continues on the refinement of tender documents, with release anticipated during Autumn 2025.

Recycle & Refuse Containers (renewal)

Expected tender live date: Autumn 2025. **Start date:** December 2025

The current framework is for the supply and delivery of various types of recycle and refuse containers to council depots and/or individual households.

Heavy Vehicles (renewal)

Expected tender live date: Autumn 2025 **Start date:** January 2026

The current framework offers the supply and delivery of various vehicle types, including, but not limited to, chassis, refuse collection vehicles, winter maintenance vehicles, road sweeping vehicles, and more general use vehicles for all of Scotland Excel members. Specialist body building services are covered as well as options for alternative fueled vehicles (electric, hydrogen or hybrid etc.).

Tyres for Vehicle and Plant (renewal)

Expected tender live date: September 2025 **Start date:** January 2026

The current framework is for the supply only or supply & fitment of tyres for an extensive range of light, commercial or heavy vehicles, as well as grounds maintenance equipment and plant. The associated services including fitting, inspection, compliant tyre disposal, fleet tyre management, as well as emergency roadside assistance are also included. The framework offers a full range of tyre types and sizes purchased by councils to deliver the various fleet services they provide end users.

Organic Waste (renewal)

Expected tender live date: Jan 2026 **Start date:** March 2026

Framework Overview: The renewal of this framework will provide local authorities and other participating bodies with a mechanism to procure treatment options for organic materials, including separately collected food waste, garden waste and co-mingled (collected together as a mix) food and garden waste, generating both electricity and compost.

Vehicle and Plant Hire

Expected tender live date: Autumn 2025 **Start date:** February 2026

This framework will provide councils and other participating bodies with a mechanism to hire vehicles or plant equipment on a daily, weekly, monthly, six monthly or annual basis, to support the requirements of fleet and roads departments. The use of hired equipment supplements existing council assets and assists with seasonal or intermittent demands.

Outdoor Play and Sports Facilities

Expected tender live date: Spring 2026 **Start date:** August 2026

This framework covers equipment, services and works relating to outdoor play areas and sports facilities (including outdoor parks, gyms, and learning areas), multi-use games areas, wheeled sports areas, safety surfacing and artificial surfaces. It also covers the provision of inspection and maintenance arrangements.

Street Lighting Materials (renewal)

Expected tender live date: TBC **Start date:** TBC

Framework Overview: This framework will provide a mechanism to procure a range of products from traditional street lighting materials, Light Emitting Diode (LED) Lanterns, columns, lamps as well as items required for the maintenance of street lighting infrastructure.

Energy Efficiency Contractors (renewal)

Expected tender live date: TBC **Start date:** TBC

Framework Overview: This framework provides participating members, councils and other bodies with an effective and efficient method of upgrading existing housing stock with innovative energy efficiency measures to reduce carbon output and household bills, while helping to tackle fuel poverty in Scotland. A Prior Information Notice was published in February 2025.

CORPORATE & EDUCATION OPPORTUNITIES

Milk and Dairy Free Alternatives (renewal)

Expected tender live date: Autumn 2025. **Start date:** March 2026

The current framework provides a mechanism to procure a range of dairy products including whole milk, semi skimmed milk, skimmed milk, flavoured milk, organic milk and fresh cream. It is anticipated that the scope of products covered under the renewal framework will include a range of dairy and non-dairy products including but not limited to organic milk, soya, oat, almond, coconut alternative drinks.

Frozen Foods (renewal)

Expected tender live date: Autumn 2025. **Start date:** April 2026

This framework will provide councils with a mechanism to procure a range of frozen goods including but not limited to, poultry, seafood, meat, pizza, potato products, ice cream and desserts. Users of the framework are likely to include schools, nurseries, leisure centres, community centres, social work, council buildings and civic centres.

Personal Protective Equipment (PPE), First Aid Materials and Workwear

Expected tender live date: Winter 2025. **Start date:** June 2026

This new framework will encompass all product ranges previously available under the Supply & Delivery of Personal Protective Equipment (PPE) including Pandemic Recovery Items & Workwear and Supply and Delivery of First Aid Materials frameworks. This new framework will be named the Supply & Delivery of Personal Protective Equipment (PPE), First Aid Materials and Workwear and will be made available to all councils in Scotland, as well as associate members and cross collaborating authorities that have expressed an interest in participating in the framework.

This new framework will continue to provide councils and other participating bodies with a mechanism to procure a range of products in relation to personal protective equipment (PPE), first aid materials and workwear. Scotland Excel members are bound by the Personal Protective Equipment (PPE) at Work Regulations 2022 to provide their employees within certain departments with appropriate Personal Protective Equipment (PPE) to carry out their work safely, in addition they are also required to follow the Health and Safety (First Aid) Regulations 1981 and provide adequate and appropriate first aid equipment for the workplace and the community. The departments likely to use this framework are waste & recycling, estates management, education and construction.

Library Books and Digital Publications

Expected tender live date: Spring 2026 **Start date:** August 2026

This new framework will encompass all product ranges previously available under the Supply and Delivery of Library Books and Textbooks and the Supply of Digital Publications and Services. The current frameworks provide councils with a mechanism to procure a range of library books including but not limited to adult and children fiction and non-fiction books, reference books, foreign language books, audio books and large print books and a range of services including but not limited to e-Books, e-Audiobooks and e-Magazines, e-Comics and e-Newspapers. Councils are also able to procure a wide range of educational textbooks from various publishers. Users of the frameworks include public libraries, schools, nurseries and community centres.

SOCIAL CARE OPPORTUNITIES

Care Homes for Adults (flexible framework)

Start date: September 25

The framework agreement will be in place for six years and will remain open to new entrants joining for its duration.

It is anticipated that the age group of people accessing care services under the new framework will be eighteen (18) – sixty-four (64) years. The framework scope excludes the National Care Home Contract for older people. This Flexible Framework will enable collaborative procurement opportunities in the delivery of Care Homes for Adults. It will replace the of Care Homes for Adults with Learning Disabilities (reference 1918) arrangement.

This new Flexible Framework Agreement extends the scope of services to include other care groups and introduces a new process for participation to purchasing residential care home services for adults.

The scope encompasses care home services for adults which are registered with the Care Inspectorate, within the registered sub-type categories for the following care groups; • Care homes for people with mental health problems • Care homes for people with physical and sensory impairment • Care homes for people with learning disabilities • Care homes for people with drug and alcohol misuse problems (excluding residential rehabilitation services) • Short breaks and respite services, acquired brain injury, complex and neurodivergent needs.

Social Care Agency Workers (flexible framework)

Start Date: TBC

The new Social Care Agency Workers Flexible Framework Agreement will continue to provide purchasers with an effective mechanism to access suppliers that provide appropriately trained, qualified, registered and vetted social and care agency workers.

It is anticipated that a PIN will be published relating to this opportunity in the coming months.

Care and Support (flexible framework)

Start date: September 2024

This collaborative framework supports people to achieve the best possible quality of life, in terms of their personal aspirations, that enables them to live independently and safely within their own home/or in the community for as long as practicable for adults normally over the age of 18 who have been assessed by the purchaser as requiring and being eligible for services. This flexible framework is the second-generation contract for the delivery of Care at Home and Supported Living Services in Scotland, more commonly, referred to as ‘Care and Support Services’ that hold registration with the Care Inspectorate.

The framework will remain open to applications for admission by new entrants. Once admitted to the framework, providers may apply to vary the services for which they are admitted as such, providers may seek to add, or remove, services, geographical areas, or care groups.

Children’s Residential Care and Education, including Short Break, Services Flexible Framework Agreement (flexible framework)

Start date: 01 October 2022 to 30 September 2028

The Children’s Residential Care and Education, including Short Breaks, framework enables local authorities to purchase placements for Children and Young People from a range of independent and voluntary providers. This supplements a local authority’s own internal provision.

The flexible framework remains open to new entrants joining for its duration.

Service Options:

Option 1 - Residential Care;

Option 2 - Residential Care and Education;

Option 3 - Residential Short Breaks; and

Option 4 - Day Education.

Fostering and Continuing Care

Expected tender live date: January 2027

Scotland Excel will be renewing the Fostering and Continuing Care framework.

This framework enables local authorities to purchase fostering placements and continuing care placements from independent and voluntary providers as a supplement to their internal provision.

Fostering services provide family-based care for children and young people who cannot live with their own families. Children may be fostered for a wide variety of reasons and may stay in foster care for a short period before returning to their families or moving onto a longer-term placement. Some children stay in foster care until they reach adulthood. The national policy objectives for foster care are to provide support to help children be rehabilitated within their families, or if this is not possible to provide a permanent home.

Secure Care Transport Services

Expected tender live date: TBC

This is a new contract in development. It is intended to support the safe and secure transportation of children in two main ways, including:

- the journey bringing a child from their place of origin to a secure care centre on first arrival; and
- subsequent journeys during their time in secure care (such as for appointments or for court appearances).

DIGITAL OPPORTUNITIES

Digital Telecare Goods DPS

Start Date: 13 Sep 2021 to 12 Sep 2031

A Dynamic Purchasing System composed of two lots:

Goods for Monitoring and Detection for the Person

These Goods would be procured for the purpose of assisting citizens to live in their home or sheltered accommodation. This lot comprises a range of items, including Pendants; Fall detectors; Bed and Chair Occupancy Sensors; GPS; Bogus Caller Button and medication prompts.

Goods for Monitoring and Detection for the persons environment

These Goods would be procured to assist with enabling a citizen to live in their home or sheltered accommodation, usually after discharge from hospital. This lot comprises a range of items, including Smoke Detectors; Movement Detectors; Gas Humidity and Temperature Sensors; Carbon dioxide Detectors; Property exit sensors; Door entry systems; Grouped and dispersed alarms; etc.

The Dynamic Purchasing System remains open to new entrants joining for its duration.

